

# Village of Willoughby

## REAL ESTATE & INSURANCE

VILLAGE AND FARM PROPERTY HOMES IN WILLOUGHBY Cuyahoga Phones (Office 39) (Residence 75) HOUSES FOR RENT

**W. C. COLLISTER**

Real Estate Willoughby, O.

FARMS AND RESIDENCE PROPERTY East of Cleveland

Member of the Cleveland Real Estate Board

COAL ICE

**SAM. LOW**

Willoughby, O.

NOTARY PUBLIC INSURANCE

REAL ESTATE COLLECTIONS INSURANCE INVESTMENTS

**G. H. MILLER**

Is and Suburban Homes

WILLOUGHBY, O.

189-L

## MANUFACTURING AND INDUSTRIAL

### THE AMERICAN CLAY MANUFACTURING CO. WILLOUGHBY, O.

The American Clay Machinery Company was founded by J. W. Penfield, one of the pioneers of Willoughby Township. He early conceived the idea that one of the great needs of the central states was thorough drainage of its soil, and being of an inventive mind, turned his attention to the design and manufacture of machinery for the production of drain tile. He at once saw that the machinery which he had designed for the manufacture of drain tile was equally well adapted to the manufacture of building brick, which up to that time were largely produced by hand. He early engaged in the manufacture of drain tile and brick while giving his principal attention to the development of a line of power, brick and tile-making machinery.

This line of machinery soon found a market in all parts of the United States, and in the summer of 1857, he took a silver medal as first prize for machinery exhibited at the Ohio State Fair in Cincinnati.

Later he was from time to time granted letters-patent on various improvements in machinery, and was for many years recognized as a pioneer and one of the leaders in the development of what has since grown to be a great machine industry.

In the year 1896 the firm of J. W. Penfield & Son consolidated their machinery business with that of The Frey-Sheckler Co., of Bucyrus, under the name of the American Clay Working Machinery Company.

In 1905 the name was changed to The American Clay Machinery Company.

The Willoughby factory is engaged in manufacturing not only clay-working machinery, but also sand-lime brick machinery, exhaust fans, and other specialties used in dryer and kiln equipments. At present about two hundred men are employed at the Willoughby plant, and a like number at Bucyrus and the Company disburses in pay rolls at the Willoughby plant during the year about \$150,000.00.

Its officers are: R. C. Penfield, President and General Manager, New York, N. Y.; L. W. Penfield, Vice President and Treasurer, Willoughby, Ohio; R. O. Perrott, Secretary, Bucyrus, Ohio.

W. A. BARBER President M. R. WALKLEY Treas. and Mgr. W. B. FOSTER Secretary

### THE ECONOMY ENGINEERING CO.

Willoughby, O.

The Economy Engineering Company is a concern organized by a company of practical men, including among the number those experienced in all the different branches of the design, manufacture and sales of machinery, especially cranes and hoists. The Company was organized in August, 1915, for the purpose of developing, manufacturing and marketing a new design of electric hoist for use under all conditions where it is required to hoist or transport heavy material.

The machine in its different forms and equipments is well adapted to all class of hoisting systems, using either alternating or direct current. The design of the machine involves some entirely new features which are very practical, and which will doubtless make the project a success. The Company is also manufacturing other lines of machinery and doing a general repair business.

All of the stockholders are residents of Lake County, thus we are entitled to the claim of strictly a home concern.

## HORACE S. NICHOLS

Horace S. Nichols, one of Willoughby's veteran councilmen, and manager of the Goff-Kirby Coal Company. He was born in Cleveland, August 15, 1870. He came to Willoughby Township with his grandparents in infancy and was reared on their farm which is now owned by Mr. Nichols. He received his education in the district schools of Willoughby Township. At the age of 20 years he engaged in business for himself as salesman for a Builder's Supply Company, continuing in this capacity for five years, after which he became Manager of the Diamond Brick and Tile Company, of Palmyra, O., for six years and in 1909 became Manager of the Goff-Kirby Coal Company. He was elected councilman of the Village in 1913, and re-elected in 1915.

## CHARLES C. JENKINS

### Lumber and Planing Mill WILLOUGHBY, O.

Charles C. Jenkins conducts a lumber and planing mill at Willoughby, O. Mr. Jenkins was born in Mentor, O., in 1840, receiving his education in the schools of Mentor and Kirtland. At the age of 21, in 1862, he enlisted in Company C, 88th Ohio Volunteer Infantry, and served three years during the war, when he was honorably mustered out of service, and returned to Mentor, soon after which he entered the Cleveland Bryant & Stratton Commercial College taking a full course. After graduation, he became a clerk in a crockery store in Cleveland, serving four years, and thence to Willoughby, where he has since resided and engaged in business affairs. He was elected Town and Village Clerk of Willoughby, in 1873, which election carried with it the Clerkship of the Township Board of Education, which position he has continued up to the present date. It is authoritatively stated that Mr. Jenkins has never missed a Board meeting. He is one of the older residents of the Village and a highly esteemed citizen.

## WILLOUGHBY TELEPHONE CO.

Was Organized in March, 1897

### OFFICERS

L. W. PENFIELD . . . . . President  
W. C. COLLISTER . . . . . Vice-President  
J. H. SMART . . . . . Secretary and Treasurer  
FRED STORM . . . . . General Manager  
F. F. WILKINSON . . . . . Auditor.

### DIRECTORS

L. W. PENFIELD JAS. H. SMART  
W. C. COLLISTER H. A. EVERETT  
FRED STORM J. S. ELLEN  
T. M. MOORE.

## COMMERCIAL.

### J. E. STILLINGS

### Retail Groceries & Meats WILLOUGHBY, O.

He is a native of Mercer County, Pa., born August 30, 1860. He was reared on the farm and was engaged in farming operations until 1878, when he learned the moulder's trade, which he followed in Willoughby, where he located in 1881, and continued this industry until 1897, at which time, he engaged in the oil and gasoline business, until 1915, when he purchased the Webster Grocery and Meat Market. He married Elizabeth Spencer of Mercer County, Pa., November, 1883, and their family consists of six children.

## GEORGE E. MANVILLE

### Furniture and Undertaking WILLOUGHBY, O.

George E. Manville, who is in the furniture and undertaking business at Willoughby, O. is a native of Mosiertown, Crawford County, Pa., born October 1, 1850. At the age of 21, he began business for himself as a carpenter and cabinet maker in his native county, and so continued for five years, when he removed to Conneaut, O., where he continued in the same business for four years. He married Lillian A. Olney, of Warren, Pa., and settled in Painesville, where they remained for one year; from Painesville to Willoughby, O., where he accepted a position with the J. W. Penfield Brick and Tile Machine Company, as pattern-maker, in which position he remained for six years. February 13, 1882, he resigned this position and opened a repair and furniture business, in which he is at present engaged, having added thereto a successful undertaking business.

## GEORGE W. TYTE

### Board of Trustees WILLOUGHBY, O.

George W. Tyte, a member of the Board of Trustees of Willoughby Township, is a native of Cuyahoga County, where he received his education. He came to Lake County, O., in 1897, locating at Wickliffe, where he purchased the blacksmithing interests of James Watt, which he has continued since the purchase. He was elected Trustee of Willoughby Township in 1911, and is now serving his second term.

## SHEFFIELD DAIRY

A. L. SHEFFIELD . . . . . PROPRIETOR

DEALER IN PURE MILK AND CREAM

LIVERY IN CONNECTION

SECOND STREET WILLOUGHBY, O.

## MISCELLANEOUS AND PERSONAL MENTION

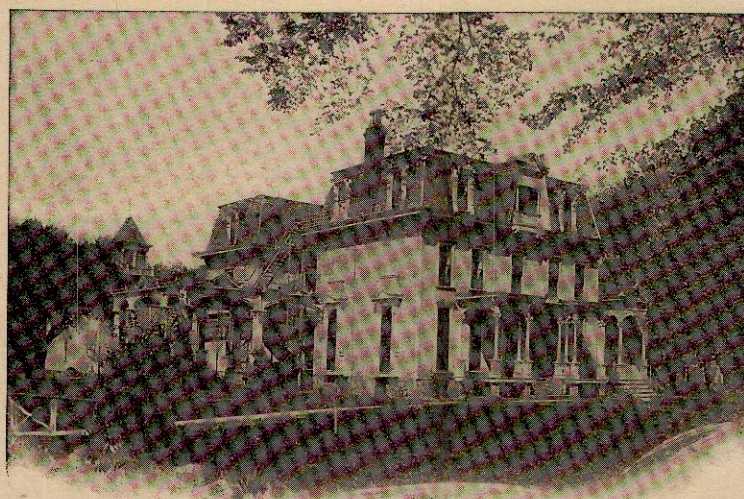
### THE ANDREWS INSTITUTE FOR GIRLS

A Practical School to Render Girls Self-supporting WILLOUGHBY, O.

The Andrews Institute for Girls was founded under the provisions of the wills of Mr. and Mrs. W. C. Andrews, both of whom lost their lives by the burning of their home in New York April 7, 1899. On May 13, 1902, the Institute was incorporated, but owing to prolonged litigation the funds were not available until the summer of 1909. On April 4, 1910, instruction began. While the aim of Mr. and Mrs. Andrews was specifically to afford

pupils employment for life, yet all of the courses are valuable preparation for the American housewife, and are planned to enlarge the opportunities for useful and honorable employment for women, and to aid them in obtaining independent positions.

Admission is granted to girls between the ages of 10 and 16 years. Girls who have completed the eighth grade in a common school should be able to do the work in three years. The



THE OLD WILLOUGHBY HOME OF MR. AND MRS. W. C. ANDREWS, NOW USED AS THE TEMPORARY QUARTERS OF THE INSTITUTE

length of time required to complete the course is determined by the ability of the individual, as each student is advanced as rapidly as possible, and not by classes. There is no tuition fee. The charge for board is \$2.00 per week.

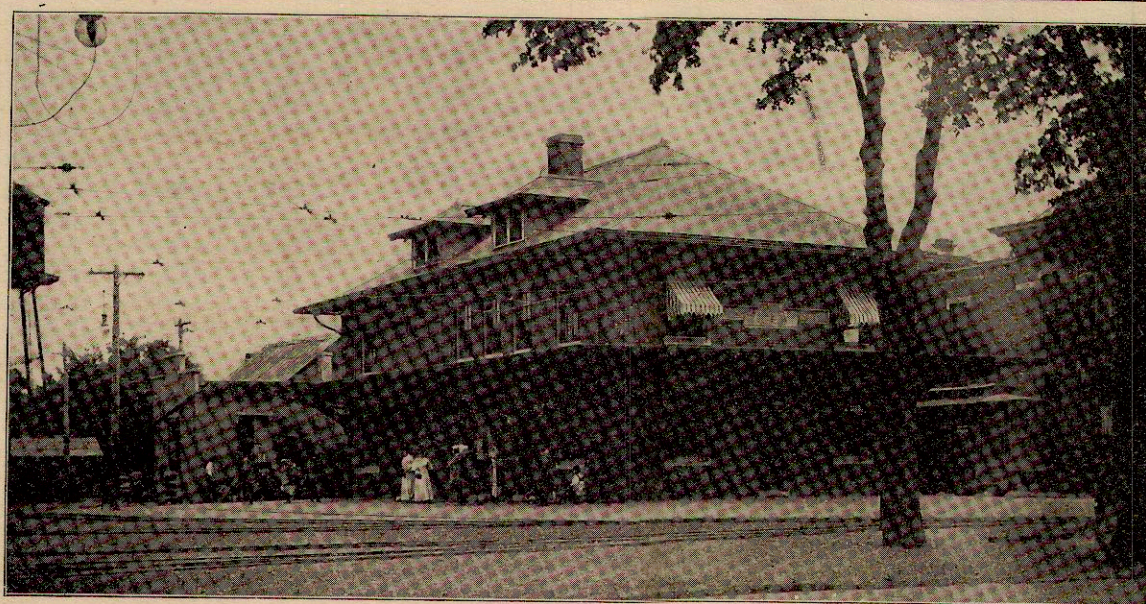
The present experimental equipment of the school consists of two main buildings, laundry and seven cottages. The departments in operation are academic, plain sewing, drafting, dress-making, trade costuming, millinery, cooking, designing, stenography, bookkeeping, home nursing, homemaking, laundry and horticulture.

The Endowment Fund has increased to five million dollars, ten per cent. of which can be used for grounds and buildings. The income from the remainder will be used "for the free education of girls, and for their support in proper cases during educa-

tion, with a specific view toward rendering them self-supporting."

The school has recently purchased 267 1-2 acres of land on the east side of the Chagrin River, opposite the Village of Willoughby, extending from the New York Central tracks on the north, to within a short distance of the east branch of the river, and skirted on its eastern boundary by the Kirkland Road. It is a beautiful property of native forest trees, nut grove, orchards, fertile fields, valleys and brooks. Under the State Forestry Department tree life has been greatly encouraged, and many thousands of timber seedlings have been transplanted.

The property is undergoing improvements, preparatory to the erection of permanent buildings. It is planned to accommodate one thousand girls on the cottage system.



View of Offices, Willoughby, Ohio

—THE—

## Cleveland, Painesville & Eastern Railroad Company

We furnish electric current for power and lighting. An illustrated booklet showing "How Electricity can be used on the Farm" will be sent on request.

General Offices WILLOUGHBY, OHIO

### JOSEPH JORDON WILLOUGHBY, O.

Vice President and General Manager C. P. & E. R. R., is a native of Belleville, Ontario Canada, born in Hastings Canada, December 25, 1863. He was educated in the common and high schools of Canada and early gained practical experience in railroad affairs. After graduation from high school he accepted a position in the locomotive department of the Grand Trunk R. R., where he remained three years. At the close of this service when 22 years of age, he accepted a position as Street Railway conductor, at Saginaw, Michigan, in which position he also served three years. Following this service he accepted a like position in Detroit, Michigan, which he filled for six years, when he was promoted to Division Superintendent of the Pingree New Detroit Street Railway Company, in which service he continued for two years, and was then chosen as Assistant Superintendent of the C. P. & E. Railroad, August, 1897. From this position he was promoted to General Superintendent of the same Railroad, and in 1906 was made its Vice President and General Manager, which position he now fills. Under his management the road has attained a high state of efficiency. His home is in Willoughby, O.

### WILLIAM GILLESPIE Willoughby, O.

William Gillespie, President of the Board of Public Affairs of the Village of Willoughby and District Superintendent of Rural Schools of District, No. 1, Lake County. He was elected President of the Board, in 1909, and has been successfully elected at every election since that date. He has been Superintendent of Schools for ten years. He is a native of Clarmont County, O., born January 27, 1854. He was educated in the Public Schools of his native county, becoming a school teacher in 1880, teaching continuously for 12 years in the same school. He was employed for two years by the Central Insurance Company, of Cincinnati, O. He settled in Lake County in 1894, taking a position in the Wickliffe School in the fall of that year as Principal, where he taught for 11 years. During the past ten years, he has been Superintendent of the Township Rural Schools. He was married to Miss Ella Hill, Aug. 13, 1883, and their family consists of a son and daughter, both graduates of the Willoughby High School, and the son also a graduate of the Ohio State University as an electrical engineer. Stanley E., the son, is a resident of Chicago, Ill. The daughter is married and resides in Cleveland. Mr. Gillespie is one of the leading citizens of this section of the County.

### RAY H. WEBSTER Postmaster Willoughby, O.

Ray H. Webster, Postmaster of Willoughby Village, is a native of Lake County, Ohio, born in Willoughby Township, March 17, 1881. He was reared on the farm and was educated in the country schools and Willoughby High School. He was associated with his father A. J. Webster in the grocery and meat business for about eight years. He received the appointment of Postmaster by President Wilson August 23, 1915, taking charge of the office September 1, 1915.

Mr. E. C. Nichols, Assistant Postmaster, Sarah E. Dodd and E. C. Collins, Clerks, comprise the office force. The administration of the Post Office affairs under Mr. Webster has been exceedingly satisfactory. Mr. Webster married Miss Emma Miller August 13, 1903, and their family consists of two daughters.

### GEORGE S. EDDY WILLOUGHBY OHIO

George S. Eddy, President of the Board of Trustees of Willoughby Township, was born in Cuyahoga County, O., November 20, 1842, and was educated in the schools of his native county. He came to Willoughby Township in 1864. He was engaged in farming for about five years. In 1870, he was appointed Assistant United States Marshall for the Townships of Willoughby, Kirtland, Mentor and Concord. He was elected Town Assessor, Deputy Sheriff and Town Constable, serving about 15 years. In 1877, he was appointed Postmaster of Willoughby, serving ten years. He was elected Justice of the Peace of Willoughby Township in 1896, serving one term. Mr. Eddy is one of the oldest members of the Board of Trustees of Willoughby, and also one of the oldest residents in the Township.